

What seems to be important about this situation?



S – See the Issues	
State the situation:	
What situation do we war	nt to examine?

C – Clarify the Issues

What do you mean by...?

A – Assess Priorities

What is the seriousness of each issue? What is its urgency? What is the potential growth (trend)?

	Clarify the Issues	Assess Priorities		
Identify the Issues		Seriousness	Urgency	Growth
		(H, M, L)	(H, M, L)	(H, M, L)





N – Name Next Steps

What needs to be done next? By whom? By when?

Actions Needed	By Whom	By When

